

SUMMARY OF QUALIFICATIONS

- Ability to communicate well with others from a variety of different backgrounds.
- Ability to connect well with others with a goal of selling or spreading awareness of a product.
- Skilled writer that can effectively communicate through various forms of written communication.

EDUCATION

University of New Haven – West Haven, CT May 2020
Bachelor of Science, Sport Management

Relevant Courses: Principles of Marketing, Sport Marketing, Business Law, Sport Law, Sport Facility Management, Business Analytics, Business Finance, and Sport Event Management

EXPERIENCE

1k Training & Sport Performance- New Haven, CT

Owner

March 2020 - Present

- Mobile Personal Training for sport or general fitness.
- Construct workout plans, meal plans and nutritional guides for clients.
- Independent Contractor at Arsen's Gym (Orange, CT).

The Edge Fitness Clubs – West Hartford, CT

Fitness Consultant

Jan 2020 – March 2020

- Monitor and maintain fitness areas to ensure safety of members and cleanliness of facility.
- Sell memberships to prospective customers.
- Sell personal training packages.

Advantage Solutions Marketing – Wallingford, CT

June 2019 - Present

Event Specialist

- Demonstrate products to prospective customers.
- Sell various items. Educate customers on a wide variety of products, get them to purchase.
- Promote brand awareness. Assist companies in making their brand recognizable.

Erie Bayhawks – Erie, PA

Intern

Nov 2017 - Jan 2018

- Worked in VIP section distributing promotional items, answered questions, and directed patrons.
- Accommodated fans and troubleshooted issues to resolve patron concerns.
- Control booth experience included assisting with arena sound effects and displaying images on big screen.
- Helped oversee game day operations, including court set-up, pre-game warm up, and security.

CAMPUS ACTIVITIES

University of New Haven Football

2018 – 2020

- Wide Receiver
- Community Service - Pagels Elementary School reading to elementary students

CERTIFICATIONS

- Certified Trained Crowd Manager – International Association of Venue Managers (IAVM) 2019
- Food Handler's Certification – ServSafe Food Handler 2019
- Adult First-Aid/CPR/AED- USA Red Cross 2019